

Mortgage Matters

February 2018 Newsletter

The most successful mortgages always start with Homeowners

snapshot



HOME VALUES

Median existing home price
up 5.8% from last year:
\$246,800 Dec 2017
\$233,300 Dec 2016



EXISTING SALES

Total existing-home sales
increased 1.1% in 2017 to
a 5.51 million sales pace.



FUN FACT

First-time buyers were 32%
of sales in December, which is
up from 29% in November.

As reported by the National
Association of Realtors®

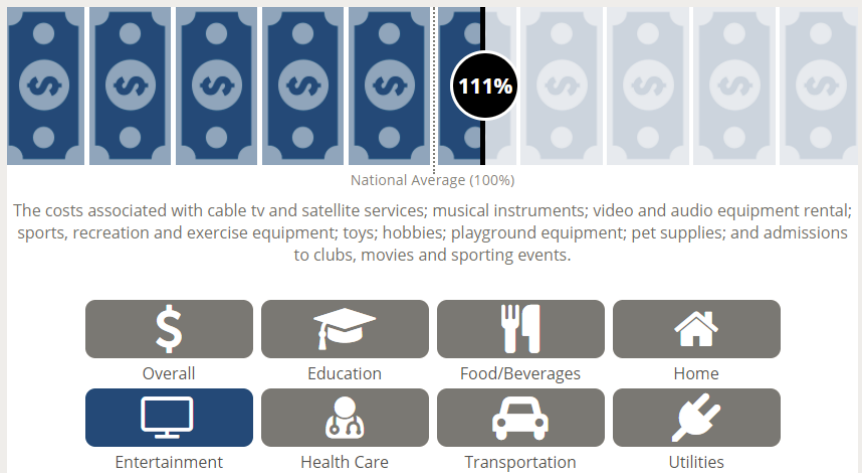
Love Where You Live

Neighborhood, defined as a “district or locality often with reference to its character,” can mean much more to a lot of us. It can mean the best schools, being close to grandma, or experiencing the vibrant local art district. No matter how you define it, finding the right neighborhood can be tricky. We understand that there are many important factors in choosing which one to call yours. So whether you are looking to purchase a home in a certain area or refinance the one you already have, Homeowners Financial Group has some new tools to help you love where you live.

Our new automated search functions provide detailed analyses including cost of living details and will compare your searched area to national averages, even in categories such as entertainment and utilities. The Commute tool shows

average commutes based on typical drive times and traffic around town. And of course, we can provide recent home sales and even rent versus own statistics if that interests you.

I want to be your neighborhood expert! Contact me today so I can provide any information you may need to make smart home financing decisions.



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